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PRAL & INTERNATIONAL

E SALON BIOS

MARSEILLE APRIL 3 & 4, 2024

The only BtoB tourism trade show in South of France since 2005





Ditex has been the only BtoB tourism trade show in the South of France since 2005. It brings all the key players in the sector.

Come and discover a trade show that will enable you to make new appointments, develop your business, exchange innovative ideas and strengthen your reputation in the marketplace.

Place •

Palais de l'Europe, Parc Chanot, Marseille



This year, we are delighted to invite you to the 18th edition of the Show, which will be held on April 3 and 4, 2024 at the prestigious Palais de l'Europe, Parc Chanot, in Marseille.

From **v** April 3, 2024

To **v** Avril 4, 2024

Why participate in Ditex ?



Ditex

Business opportunities

Meet with nearly 1,000 visitors, including travel agencies, tour operators, CSE, MICE agencies, network managers... as well as your partner exhibitors.



Thematic villages

Join one of our many thematic villages: Cruise Village Tour Operators and Networks Village Destinations Village Sustainable Tourism Village Receptive Village...



Visitors profile

Our visitors are mainly decision-makers from the tourism industry in the south of France, looking for new business opportunities, innovative products and solutions to meet travelers' needs.

Ditex is a brand of the TourMaG.Com Group, leader in the BtoB tourism press for 25 years. As such, the show and your brand benefit from an exceptional promotional plan in France and abroad.



Promotion plan on TourMaG.com



Integrate our digital platform

Highlight your products on your digital showcase, prepare for the show by booking appointments with all registered visitors, and continue to talk to them for 12 months after the show.

The Content "Training rooms"



Training rooms with conferences throughout the 2 days, covering a range of themes.



Conference thematics

The Ditex trade show offers a content-rich program designed to meet the specific needs of the tourism industry. Here are just a few of the scheduled conferences and round tables.













Emerging tourism trends

Explore new trends and traveller behaviour to anticipate market developments.



Discover the latest technological advances and their impact on the tourism industry, including artificial intelligence, virtual reality, etc.

Effective marketing and sales strategies

Learn from marketing experts the best practices for promoting and selling your tourism products.

Sustainable development in the tourism sector

Understand sustainability issues and responsible practices to contribute to tourism that is more respectful of the environment and local communities.

The impact of social networks and influencers on the tourism industry

Discover how to use social media and collaborate with influencers to increase your visibility and engagement with travelers.

The content "ITW set"



A large TV set in the heart of the show, with interviews with exhibitors throughout the day, organized by TourMaG and visible on Youtube.



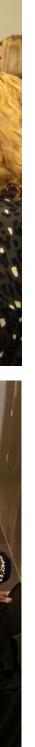
Example of an interview

"Breakfasts and « Le Club Déjeuner »"

In the mornings, breakfast is served for exhibitors, and at lunchtime, the "Club Déjeuner" is held, a sitdown catering area offering the opportunity to invite prospective customers to lunch for networking purposes.











Some photos of Club Déjeuner at Ditex 2023

"Evening events"



The exhibitors' aperitif was held in the VIP area during the show's nocturne on Thursday evening (sponsor: Exploris).



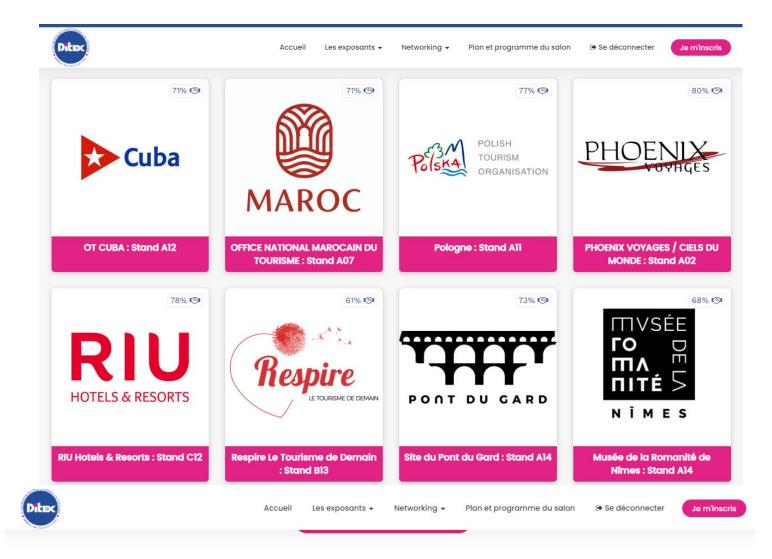
A welcome cocktail reception was held on the eve of the show to provide an exclusive networking opportunity for exhibitors (Sponsor: Antyas).





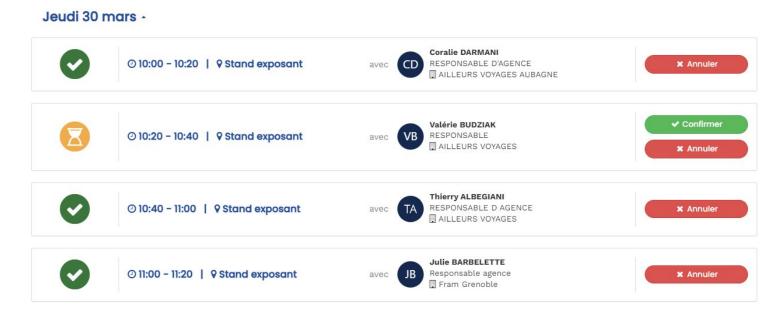
"Les Trophées du Voyage Responsable" followed by "La nuit du Ditex" (The Ditex Night)

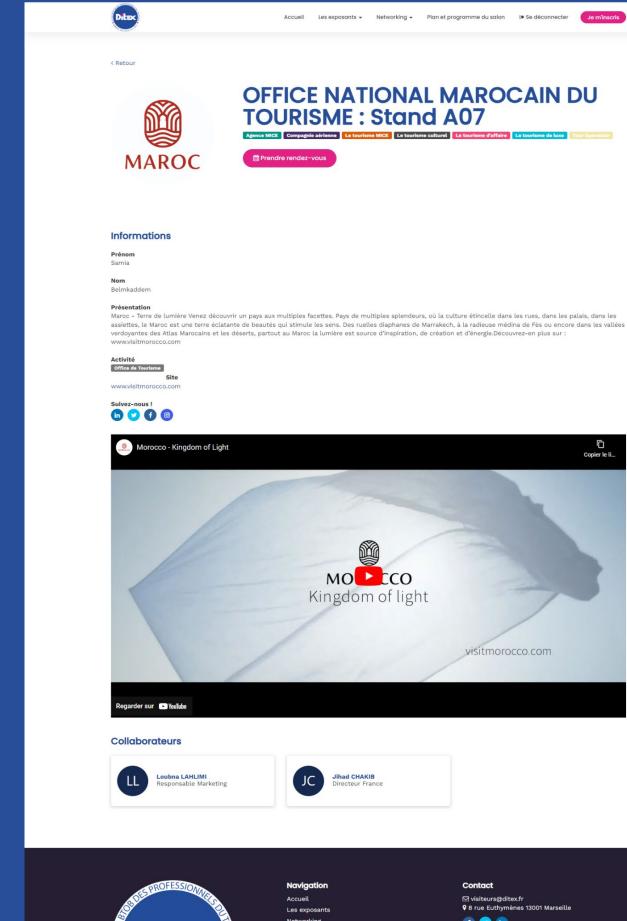
Your digital space: showcase and appointment scheduling module



Ditex

Vos rendez-vous







				CAIN	DU
gence MICE Compagnie aérienne	Le tourisme MICE	Le tourisme culturel	Le tourisme d'affaire	Le tourisme de luxe	

Networking Plan et programme du salon

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Media partners











New

Top buyers program

In addition to the exhibition and conferences, the Ditex show features a top buyers' program, covering the leisure, MICE (Meetings, Incentives, Conferences, and Exhibitions) and tourism networking segments. This program will enable exhibitors to meet directly with key market players and develop fruitful business relationships.



Over a hundred leisure and MICE buyers are expected to attend the two-day show. This program offers exhibitors the chance to forge strong partnerships during the two days of the show with top-level contacts under optimal conditions (qualified appointments, networking cocktails, gala evening...). All exceptional networking opportunities with top tourism professionals. In return for their travel expenses being covered, we ask top buyers to honor a minimum of 10 to 15 appointments scheduled over 2 days with exhibitors. These appointments will be counted when exhibitors flash the QRCode on their badges. These appointments are pre-organized in the month preceding the show via the digital platform made available to exhibitors and top buyers.



Networks

We are putting in place the financial and human resources to welcome all tourism distribution networks in France. Small, medium and large networks are invited to take part in Ditex and the Fête des Voyages, to exchange ideas with exhibitors and to exhibit at the general public trade show if they wish. In return for covering their travel expenses, we ask network members to honor between 5 and 10 appointments per day with exhibitors. They will also be credited with a QRCode flash of their badges by exhibitors who have been able to make the scheduled appointments.





Key figures Visitors

1,000 People present 70% 30% Visitors Exhibitors

60% From the South of France

40% From the North of France

+600 Appointments requested by exhibitors 60% Appointments confirmed by visitors

Key figures **Exhibitors** 85 Exhibitors

- 43% Cruise companies
 - **21%** Destinations Villages
 - **16%** Receptives
 - 15% TO/Networks
 - 5% Airline companies



MARSEILLE, THE HUB Airport, Railway stations, Ports

Welcome to Marseille, an essential tourist hub in the South of France! This dynamic and sunny city is a focal point for travelers from all over the world, thanks to its excellent transport infrastructure.

Here are six reasons why Marseille is an ideal choice:





Marseille is the largest port in France and one of the most important in Europe.

1.8 million cruise passengers expected to depart from the port of Marseille in 2023







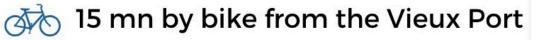
Ditex, a major trade show for the tourism industry.

The Ditex trade show is a must-attend event for tourism professionals, offering a unique platform to connect, keep abreast of the latest trends and develop strategic partnerships. With its 1,600m² of exhibition space, the Palais de l'Europe in Marseille's Parc Chanot offers the ideal setting to welcome exhibitors and visitors in a professional and friendly environment.



Practical information

- 2 1800 places at 6€ per day
- Ä
- TGV station and Vieux Port at 10mn
- 🛪 Airport at 30 mn





Hotels in the area



The Palais de l'Europe at Parc Chanot

The Palais de l'Europe at Parc Chanot is strategically located in Marseille, with easy access to public transport and the surrounding hotel infrastructure.





Official partners 2023











Some exhibitors in 2023 **EXOTISMES** Sandi ASIA 4 Thalasso n°1 Bienvenue en Arabie Créateur de bien-êt LES ENTREPRISES APST DU VOYAGE 🦅 lunisia HURTIGRUTEN **v**oyamar BRITISH AIRWAYS ✻ **BAHIA PRINCIPE HOTELS & RESORTS AIR TAHITI NUI** héliades LABEL ÉVASIONS TOURISM MALAYSIA. MSC CRUISES adonet Comité du Tourisme de la Cuyane Cuba **S**NAAR bedsonline 2 RIU La Méridionale totels & Resort PONANT COMPAGNIE FRANCAISE DE CROISIERES POLISH ASSUREVER TOURISM 🔏 visit ORGANISATION Portugal POLISH AIRLINES **IBERIA** OSTO



Proposed basic layout for the 6m² area

Turnkey 3-in-1 stand from €4,800 ex VAT

* valid for one brand exhibitor only ** excluding corners (add €250 excl. VAT/corner) *** excluding stand covering (add €95 excl. VAT/wall)

Click here to discover all our offers

2 The compulsory basic registration pack

•Application fees 2 electronic exhibitor badges • Your brand on the wall plans • Mention of your brand on the plans distributed at the show and on the show's internal website Access to the exhibitors' evening Access to press and VIP areas Media kit Exhibitor

Wifi connection

* addition of an exhibitor badge: €25 excluding VAT

3 The compulsory basic digital pack

- Online exhibitor showcase
- Single collaborator addition included
 - Appointment booking module
 - Program management module
 - Lead retrieval module
 - Electronic Badge Module
- Unlimited one-to-one Visio appointments 12 months after the show

* addition of a collaborator: €50 excluding VAT

